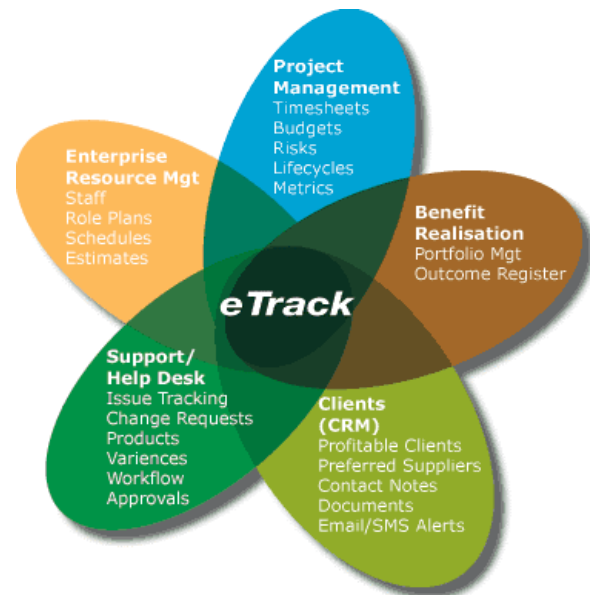


eTrack Support for Benefit Realisation

It is not enough to finish a project on time and within budget...you must also realise the benefits !

Why eTrack?

- ❑ Combine Benefit tracking with full Project Cost tracking to ease use and reporting.
- ❑ Customise to any BR methodology.
- ❑ Designed with the experts (RBZ Group rbzgroup.com and Oak UK oakit.com)



Consider this...

- ❑ Have you ever celebrated the completion of a project only later to realise that its outcome is no longer needed ...or it depends on a cancelled or delayed project...or the project has been done twice...or the budget has run out on a series of projects before an actual business benefit is realised...or no one is accountable for achieving the business benefits?
- ❑ Do all PMs and Business Analysts know why they are doing a project so they can assess requirements and changes?
- ❑ Has a project continued even though the original benefits are no longer needed?
- ❑ Have you wanted to capitalise an IT project to reduce expenses and increase assets but not been able to ascertain the benefits?
- ❑ Have you been audited and not been able to easily prove why you capitalised an 'enabling' project?

eTracks Benefit Capabilities...

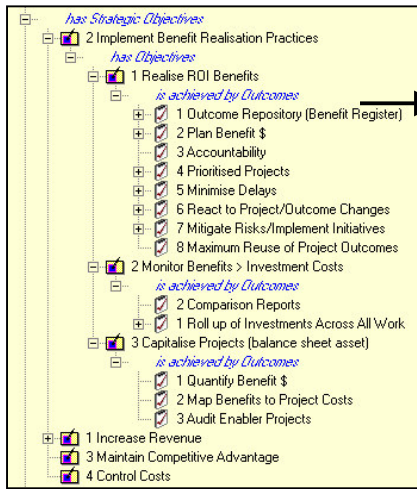
- ❑ Capture Strategic Objectives and New Ideas.
- ❑ Manage business justification of projects.
- ❑ Create a Benefit Register and plan each Outcome ROI.
- ❑ Prioritise Projects and model 'Result Chains'_[DMR]
- ❑ Plan and track the whole Development Lifecycle
- ❑ Assign Benefit Accountability
- ❑ Compare project Costs with benefit ROIs.
- ❑ Maintain an Audit Trail for Capitalising Projects

eTrack also has enterprise wide PM & support tracking...

Due to eTrack's innovative architecture, its Benefit Realisation capabilities are not a separate module but use the same user interface and is seamlessly combined with project and support tracking. Users with security permission can do enterprise wide scheduling, budgeting and resource management at the same time as comparing investment costs with benefit returns all in the same module! **See the diagram above for eTrack's capabilities.**

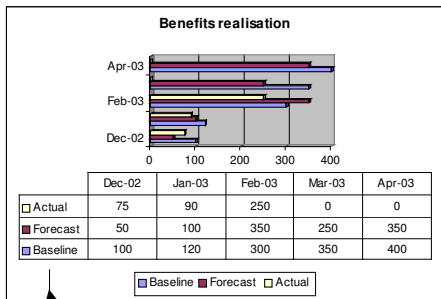
Benefit Realisation Lifecycle using eTrack

1. Top down Analysis:- Define Strategic Objectives, Benefits and Outcomes needed to realise Objectives.

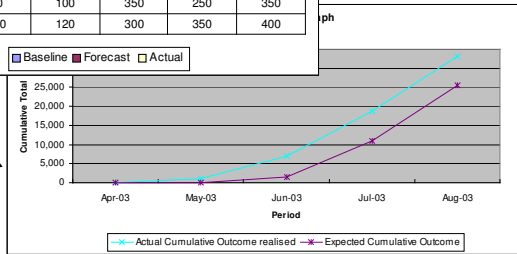


2. Bottom Up Analysis:- Capture New Development Ideas, existing Programs & Projects.

3. Map projects onto Outcomes & identify 'gaps'.



7. Compare ROI with Investments and track objectives over time.



4. Plan benefit returns over time (in \$ or other units), KPIs & how measured.

Period	01 May 03	01 Jun 03	01 Jul 03	01 Aug 03	01 Sep 03	01 Oct 03	01 Nov 03
Baseline	\$50,000	\$42,500	\$36,125	\$30,706	\$26,100	\$22,185	\$18,855
Revised Target	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Actual / Estimated	\$65,000	\$55,000	\$0	\$0	\$0	\$0	\$0
Variance from Target	-\$15,000	-\$12,500	\$36,125	\$30,706	\$26,100	\$22,185	\$18,855
Variance % from Expected	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Expected Performance	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Actual / Forecast	-\$15,000	-\$12,500	\$36,125	\$30,706	\$26,100	\$22,185	\$18,855

6. Plan and Track Project Schedules Budgets and Change Requests.

ETC Schedule

Name	Est.	Total	Apr12	Apr13	Apr15	Apr16	Apr17	Apr18	Apr19	Apr20	Apr21	Apr22	Apr23	Apr24	Apr25	Apr26	Apr27	Apr28	Apr29	Apr30
15 Demo Project	162.63	127																		
Project Management	12.5	12.5																		
Build Management	2.5	2.5																		
Project Initiation	5	5																		
Project Definition	57	33.88																		
Functional Requirements	7.68	2.63																		
Bennice BA	1.25	1.25																		
Michael Manager	0.63	0.63																		
Usha User	0.76	0.76																		
Non Function Requirement	4.38	4.38																		
Architecture Design	10	10																		
Test Design	2.5	2.5																		
Prototype	4.38	4.38																		

Project Information

Project: vVFP1245 eTrack Deployment

Owner: Robert Eble

Status: Complete

Resolution: 120000

Time Open: 01/12/2000

Planned End Date: 01/12/2000

Effort Variance: 748

Labour Cost Var: (-\$10,838.00)

Non-Labour Cost Var: \$26.00

Maturity: Usable

Budget

	Baseline	Actual	ETC	Forecast	Variance
Effort	1217	259.2	212	471.2	745.8
Labour Cost	\$6,500.00	\$17,338.00	\$0.00	\$17,338.00	(-\$10,838.00)
Equipment Cost	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Misc. Cost	\$5,680.00	\$1,874.00	\$1,700.00	\$3,574.00	\$26.00

5. Maintain an Outcome Register

Outcome Name	KPI	Outcome Owner	Measure	Measure Source	Measure Interval	Final Measure Date	Next Baseline	Next Target	Latest Actual
React to Project/Outcome Changes	Change Request Open Time	Bennice BA	Average Open Time (Hours)	Change Request Database	Weekly	31-08-2000	4	4	
Minimize Delays	Project Costs matching Project Budgets	Michael Manager	Project \$ Costs	Monthly Project Cost Reports	Monthly	01-05-2000	\$42,500	\$42,500	

Financial Summary

Outcome Name	Measure	Total Expected Performance to Date	Total Actual Performance to Date	% Variance to Expected Performance to Date	Total Expected to Forecasted Performance to End Date	Total Forecasted Performance to End Date	% Variance to Expected Performance to End Date
Minimize Delays	Project \$ Costs	\$0	\$173,027	0%	\$0	\$173,027	0%

For more information please contact...

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